



SmartLite Workplace Lighting Retrofit Program

Take Control Over Rising Energy Costs by Upgrading Your Lighting

Harrington Electric's SmartLite energy efficiency lighting retrofit program is the perfect solution for building owners who want to reduce their energy consumption while modernizing their facility using highly efficient, state-of-the-art lighting.

The SmartLite program begins with a full analysis of your facility's energy usage, and calculates the savings you'll realize through a facility lighting upgrade. Utilizing an innovative, supplier-funded financing model, all upfront capital costs for the retrofit project are paid for with the savings you'll realize on your monthly electric bill.

A division of
Harrington Electric Co.
Making energy work for our customers since 1907.

Harrington Electric is an industry-trusted name that contractors, developers, property managers and building owners turn to for advanced lighting, data, security and technology projects.

Reap the Benefits of Energy Efficient Lighting

SmartLite customers have realized a wealth of benefits from their lighting upgrades, from improved work spaces and happier employees, to safer environments and attained sustainability goals.

- **Energy Savings** – Up to 50% reduction in energy consumption
- **Improved Operations** – Substantially lower maintenance costs using longer lasting lights
- **Employee Health Benefits** – Reduced eye strain and safer surroundings
- **Facility Improvements** – Modernized work areas and improved building aesthetics
- **Business Mission** – Meet and exceed sustainability objectives
- **Environmental Benefits** – Smaller carbon footprint can lead to possible tax credits

ON-BILL FINANCING: No Upfront Cash Required

*Energy Suppliers Are Offering
Generous Funding Programs to
Drive Lighting Retrofit Projects*

Program Funded Using the Savings from Your Reduced Energy Usage

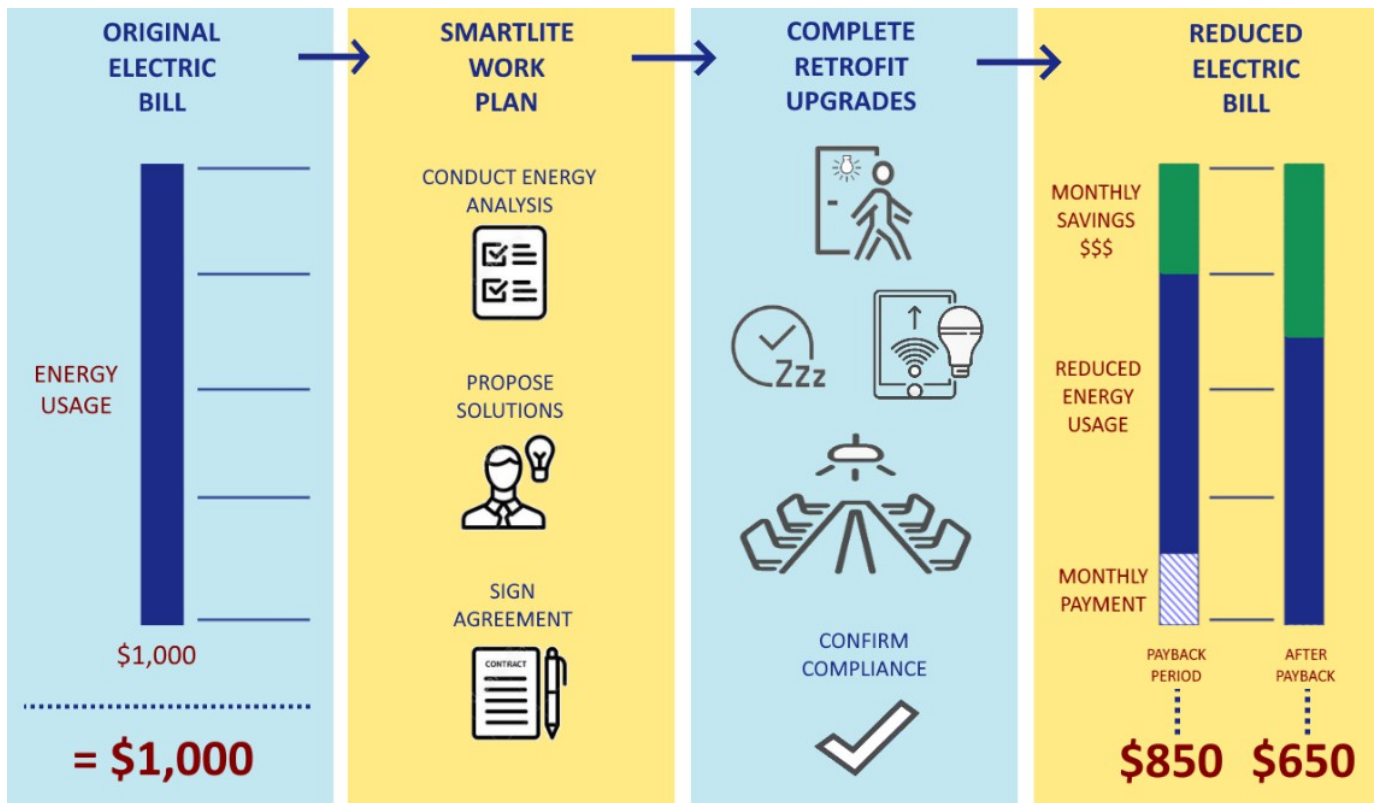
You can take advantage of Harrington Electric's SmartLite efficiency program **WITHOUT** any upfront capital costs, using an innovative supplier-funded, on-bill financing model, which takes the dollars you save every month from your reduced electric usage and uses those dollars to pay off the cost of the project investment.

This On-Bill Financing option allows you to gradually pay off your SmartLite project over time through monthly payments that are

included as a separate line item on your utility bill. And with convenient pay-back terms of 36-84 months, we can develop a plan that fits your specific cash flow requirements.

Between the low monthly payment and the savings you realize on your reduced energy consumption, you could actually be cash flow positive on Day One of the payback period. Then, once the term has ended, you'll realize the full bottom-line cash savings from the energy efficiency program on your monthly electric bill.

SmartLite On-Bill Funding Model



All upfront program costs are completely offset by the energy savings you realize each month, and funded with those savings as a separate line item on your monthly electric bill.

Schedule a no-cost energy analysis of your facility now!
Contact Chris Carlson at Harrington Electric Co.

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